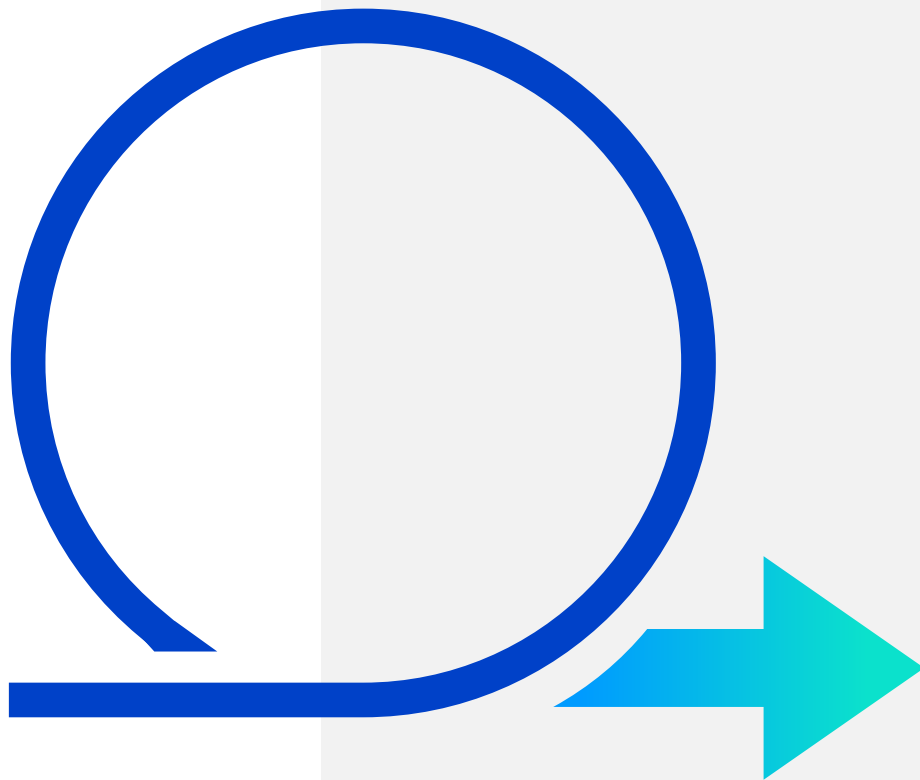


# Move on from Perpetual Licensing

**Unlock the Power of Subscription Business**

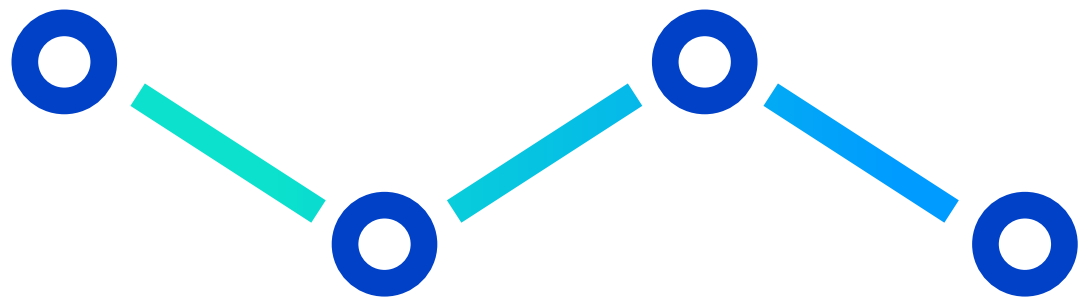


# Why Subscription

In this paper, we'll explore why customers should convert to the subscription model and if this is the right move for you.

More4apps is constantly evolving with our customers' wants and needs, this includes the methods in which products are purchased, supported, and renewed. Previously, the EBS Toolbox was billed based on a perpetual licensing model which meant there was a one-time fee with ongoing support costs. The problem is, that this model did not support the growing trend towards [digital transformation](#) - a process in which organizations integrate digital technologies into fundamental business operations and strategies.

With over 40 Wizards in the EBS Toolbox, companies and users can stay with one trusted software provider and have the autonomy to change their solutions to meet their projects and initiatives.



# Product Flexibility and Easier Scalability

Businesses are constantly changing. Whether economic, socioeconomic, technological or environmental - what you need today may not be what you need in the future. Your software products should evolve alongside your business, not catch up afterwards. Our subscription model allows you to easily adapt or grow without the complexity of purchasing additional perpetual licenses. Subscription includes the ability to remix your products annually and provides you access to the full range of More4apps Wizards in a simple and inexpensive way.



*“The ROI for this tool has been phenomenal for our company; not counting also how many support and enhancement tickets were solved suddenly when users gain the opportunity to mass update our customer list themselves! That alone paid for the initial Wizard we bought, and more!”*



- Mario B., ERP Analyst  
Food & Beverages, 1,001-5,000 employees

# Access the entire product suite

What is a remix? Remix is the ability to switch your More4apps license to a different [EBS Toolbox Wizard](#). Oftentimes, companies leverage a Wizard for a one-time project but have no further need for it once it's complete. With the remix option, a company can decide to utilize a new Wizard (or multiple Wizards) for a new or ongoing need across one or more departments. Using a perpetual pricing model would be a costly exercise to achieve this, but subscription does not limit the number of seat licenses available for purchase.

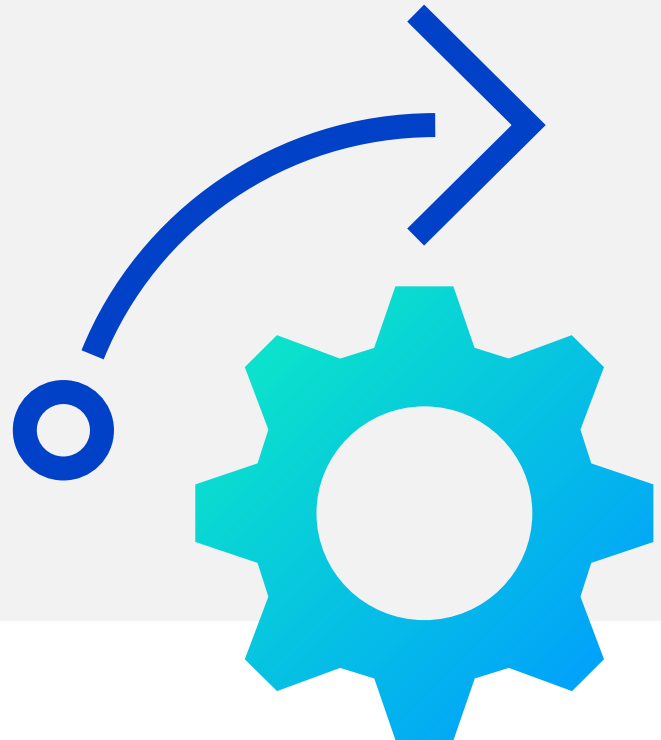
More4apps customers who purchase multiple wizards typically utilize at least 6 different products at any one time.

*“I’ve helped several customers who felt limited by their perpetual licensing model. Having the flexibility of subscription has been a game changer by supporting their EBS projects across several departments.”*

- Mike Elias, Senior Account Manager & Customer Success at More4apps.

## Ongoing Support

On average, support costs increase up to 7% annually, meaning you have to ensure your team is kept resourced with enough money and time to address Oracle issues as they arise. Our subscription pricing includes all More4apps software updates and customer support throughout the duration of your term. This means you have the latest features and bug fixes and can get access to our world-class global support team whenever you need, not when the budget allows.



## Compliance and Licensing

As your business grows so does its investment in software products. As this portfolio expands alongside your employees, it can become difficult to keep track of licensing and who is using what. Moving to a subscription model simplifies this for your business as you no longer need to keep track of perpetual licenses, their associated maintenance, and support contracts.



*“[More4apps] Support was exceptional. Quick response, support, and follow up with others when additional information was needed.”*

- Credit and Collections Manager, Getty Images.



# Cost Flexibility and Predictability

Staying on top of the budget is one of the most challenging and important tasks an organization must do. Lower subscription costs empower your managers to take control of their finances with regular, flexible, payments and shorter terms making it easier to budget for software expenses.

The ERP and Technology Chiefs can maintain the investment in current ERP investments and users will be happy to have ongoing usage and approval of third-party plugins to meet their needs.

What's included:	Why subscription?
<ul style="list-style-type: none"> <li>✓ Current licenses transferred at no cost</li> </ul>	<ul style="list-style-type: none"> <li>✓ Greater flexibility</li> </ul>
<ul style="list-style-type: none"> <li>✓ Access to More4apps Community Support Portal</li> </ul>	<ul style="list-style-type: none"> <li>✓ Provide lower-cost entry to the entire EBS toolbox</li> </ul>
<ul style="list-style-type: none"> <li>✓ Complimentary learning and development for your team, including webinars that offer CPE credits, product-centric training, general industry thought leadership.</li> </ul>	<ul style="list-style-type: none"> <li>✓ Grow your business and enable your teams to accomplish more in less time</li> <li>✓ Lower upfront costs</li> <li>✓ One free seat license</li> </ul>



### Procure to Pay

- AP Invoice Wizard
- Purchase Order Wizard
- PO Receiving Wizard
- Price List Wizard
- Pricing Modifiers Wizard
- Requisition Wizard
- Sourcing Wizard
- Supplier Wizard
- Banks and Branches Loader
- iSupplier User Loader
- Development Platform
- Application Interface Wizard

### Order to Cash

- AR Invoice-API Wizard
- AR Receipt Wizard
- Customer Wizard
- Price List Wizard
- Pricing Modifiers Wizard
- Sales Order Wizard
- AR Notes Loader
- Bank Statement Loader

### Product Definition

- Routing Wizard
- Bill of Materials Wizard
- Item Wizard
- OPM Master Data Loader

### Projects

- Agreement & Funding Wizard
- Budget Wizard
- Event Wizard
- Project Wizard
- Project Transaction Wizard
- Labor Cost Rate Loader
- Unassigned Asset Lines Loader
- Resource List Members Loader

### Finance

- Asset Wizard
- General Ledger Wizard
- GL Daily Rates Loader

### Inventory

- Item Cost Wizard
- Material Transaction Wizard
- EAM Work Management Loader
- Stocktake Loader
- WIP Loader

### Human Resources

- Element Entry Wizard
- Employee Wizard
- Special Information Wizard
- Job and Position Loader

### System Administration

- System Administration Loader

## Get Started

If the subscription model makes sense for you and your organization, [reach out to us today to learn more.](#)

**Straightforward plans to scale with your business**

Better your business. No commitments. Hassle-free. Contact us today!

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